



Better Performance And Motivation Through Communication

Manage Behaviour, Personalities And Distress



3-Day Process Communication Model - Part 1 Seminar

17, 20, and 21 April 2020
Larwill Hotel,
Parkville, Melbourne
Cost: \$2,400 excl GST

For further information and
registration, contact:

Kenn Rodrigues
M: 0451 396 871
E: kenn.rodrigues@jelas.net

The Process Communication Model (PCM) is an evidence based communication model, developed in the United States following decades of research. Used by NASA for astronaut selection, politicians during campaigns, and many organisations around the world that aspire to build effective high-performing teams.

PCM offers the skills and tools to help you to understand behaviour, motivations and distress points. PCM teaches you the skills to gain a better understanding of the mindset and motivation of yourself and others.

PCM is proven to improve interaction between individuals and teams, as it teaches skills to interact with others in their preferred style, thus making you to be a better communicator.

After the seminar, you will have the skills to:

- Observe and decode behaviour of self and others
- Be a dynamic team leader and team member by communicating effectively
- Predict and identify the onset of disruptive behaviour
- Motivate oneself and others
- Detect, address stressful situations before it is a problem
- Respond quickly to diffuse potential conflict situations
- Identify distress signals in self and others, and respond appropriately to overcome this distress

Note: Gain CPD credits - PCM is accredited by various colleges for CPD credits