

Better Teams And Better Relationships, Through Personality-Based Communication **Process Communication Model - Seminar 1**



Process Communication Model - Seminar 1

31 May - 1 June 2019

Larwill Hotel,
Parkville, Melbourne

Cost: \$2,250 excl GST

For further information and
registration, contact:

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The Process Communication Model (PCM) is an evidence based communication tool, developed in the United States following decades of research. Used by NASA for astronaut selection, politicians during campaigns, and many organisations around the world that aspire to build effective high-performing teams.

PCM offers the skills and tools to help you to truly understand your behaviour, your motivations and your distress points. PCM also teaches you the skills to gain a better understanding of the mindset and motivation of others.

PCM is proven through research to improve interaction between individuals and teams, as it gives you the skills to interact with others in their preferred style, thus making you to be a better communicator.

After the seminar, you will have the skills to:

- Observe and decode behaviour of self and others
- Be a dynamic team leader and team member by communicating effectively
- Predict and identify the onset of disruptive behaviour
- Motivate oneself and others
- Detect and address stressful situations before it creates a problem
- Respond quickly to diffuse potential conflict situations
- Identify distress signals in self and others, and respond appropriately to overcome this distress

Note: PCM is accredited for CPD credits

